



Financial year ending Mar.31, 2020.

Interim financial result.

Nov.25, 2019.

 **Y.A.C. HOLDINGS Co., Ltd.**

(Zipp:6298)

<http://www.yac.co.jp>

A horizontal banner at the top of the slide contains several small images: a golden gear, a grid of circuit boards, a green aurora borealis, a bright sun flare, solar panels, and a person in a suit.

▲ Notes regarding future prospect.

The prospects described in this document is based on the information we have as of the time this document is published, and the actual result may differ from such prospects due to various unexpected factors.

semiconductor business which we are involved is the business that technical innovation speed is very fast and very competitive. The forecasted figures stated in this material are based on the information currently available to us and certain assumptions that are regarded as legitimate. And world economy conditions, movement of foreign exchange rate, market condition and new capital investment movement will influence directly to our business. We do not promise that the forecasts or estimates will be accurate. Large discrepancies may be seen in the actual results due to various factors.

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Director & Senior General manager
Finance Div.

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Representative Director & President.

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1. Summary of interim financial result ending Mar.31, 2020.

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HATAKEYAMA Osamu
Director & Senior
General Manager
Finance Div.

1-1 Summary of interim financial results.

■ **Big decrease of income and profit comparing to the previous year of corresponding period.**

< Mechatronics related business >

- HDD and photovoltaics related business went well.
- Career tape business was weak because of electronics market down.

< Display related business >

- Postponing of big new capital investment.
- Profit decreased because of severe price competition and bug handling.

■ **Big decrease of income and profit comparing to the previous year of corresponding period.**

<Industrial machinery related business>

- Still severe business atmosphere in domestic cleaning market.
- Growing condition in P.R.C. market.

<Electronics related business>

- Big demand for electric power companies circulated.
- Sales of dialyzer went well.

1-2 Business results



(Millions of ¥)

	6 months ended Sep. 30, 2018.	6 months ended Sep. 30, 2019.	Increased(decreased) amount against previous corresponding period	Increased(decreased) percentage against previous corresponding period
Net sales	15,977	11,952	△4,024	△25.2%
Operating income (Operating income ratio)	326 (2.0%)	△553 (—)	△880	—
Ordinary income	428	△622	△1,051	—
Profit for the period attributable to owners of parent.	161	△710	△871	—
Profit per share(¥)	17.98	△78.71	△96.69	—
R&D expenses.	227	244	16	7.4%
New capital investment	874	112	△762	△87.2%
Depreciation & amortization	289	281	△7	△2.6%

Fuji factory and Elex new factory were built in the previous year.

1-3 Sales & profit by business.



Note: Figures of corresponding period of the previous fiscal year have been implemented for segment result.

(Millions of ¥)

		6 months ended Sep. 30, 2018.	6 months ended Sep. 30, 2019.	Increased(decreased) amount against previous corresponding period	Increased(decreased) percentage against previous corresponding period	Remarks
Mechatronics related	Sales	4,064	4,272	208	5.1%	Semiconductor related business was severe but HDD leaded the business.
	Profit	67	78	11	17.4%	
Display related	Sales	7,790	3,521	△4,269	△54.8%	Delay of new capital investment, severe price competition and cost increased by bug handling
	Profit	△32	△566	△534	—	
Industrial machinery related	Sales	699	947	248	35.6%	Severe domestic market but strengthen the sales in P.R.C. market.
	Profit	△80	△13	66	—	
Electronics related	Sales	3,423	3,211	△211	△6.2%	Circulated big demand of big demand for electric power companies. Dialyzer sales went well but profit down by development.
	Profit	188	△98	△287	—	
HD & others	Profit	183	46	△137	△74.8%	
Total	Sales	15,977	11,952	△4,024	△25.2%	
	Profit	326	△553	△880	—	

1-4 Sales & profit by business. (Consolidated)



(Note: Figures of corresponding period of the previous fiscal year have been implemented for segment result.)

(Millions of ¥)

		6 months ended Sep. 30, 2018.	6 months ended Sep. 30, 2019.	Increased(decreased) amount against previous corresponding period	Increased(decreased) percentage against previous corresponding period
Mechatronics related	Sales	5,889	4,790	△1,108	△18.8%
	Profit	4,889	3,760	△1,128	△23.1%
Display related	Sales	3,382	750	△2,632	△77.8%
	Profit	12,981	5,061	△7,920	△61.0%
Industrial machinery related	Sales	809	1,002	192	23.8%
	Profit	176	121	△55	△31.1%
Electronics related	Sales	3,629	4,417	787	21.7%
	Profit	2,670	2,478	△191	△7.2%
Total	Sales	13,720	10,960	△2,760	△20.1%
	Profit	20,717	11,422	△9,295	△44.9%

1-5 Comparison of B/S



<Assets>

(Millions of ¥)

	As of Mar.31, 2019	As of Sep. 30, 2029	Increase/ Decrease	Remarks
Cash & deposits	8,032	5,342	△2,690	
Trade note & accounts receivable	14,366	11,878	△2,488	Sales decreased
Inventories	8,968	8,434	△534	
Other current assets	1,494	1,085	△409	
Non current assets	8,781	8,714	△67	
Total assets	41,645	35,455	△6,190	

<Liabilities & Net assets>

(Millions of ¥)

	As of Mar.31, 2019	As of Sep. 30, 2029	Increase/ Decrease	Remarks
Notes & accounts payable-trade	8,157	5,326	△2,831	Sales decreased
Other current liabilities	9,390	7,733	△1,657	Advance received decreased
Fixed liabilities	8,835	7,976	△859	
Net assets	15,261	14,418	△843	
Total liabilities & net assets	41,645	35,455	△6,190	

1-6 Summary of cashflows



(Millions of ¥)

	12 months ended Mar.31, 2019	6months ended Sep. 30, 2019	Major increase & decrease	
CF from operating activities	△1,505	△1,934	Increase	A decrease of trade notes & accounts receivable
			Decrease	A decrease of notes & accounts payable trade
CF from investment activities	99	△12	Increase	
			Decrease	
CF from financial activities	1,328	△681	Increase	
			Decrease	Repayment of long term loans payable
Cash & cash equivalents at end of period	7,898	5,242	¥2,656 million decreased comparing to previous financial year end.	

2-1 Revision of business result & cash dividend forecast



1. Revision of financial result forecast for the year ending Mar.31, 2020

(Millions of ¥)

	Previous announced (May. 14, 2019)	Revised forecast	Increased /Decreased	(Reference) Result for the ended Mar.31, 2019
Sales	36,000	30,000	-6,000	36,025
Operating income (operating income ratio)	2,000 (5.6%)	500 (1.7%)	-1,500	1,842
Ordinary income	1,900	400	-1,500	1,852
Profit attributable to owners of parent	1,200	200	-1,000	1,094
Profit per share	133.14	22.12	-111.02	121.68

2. Revision of cash dividends forecast.

(Millions of ¥)

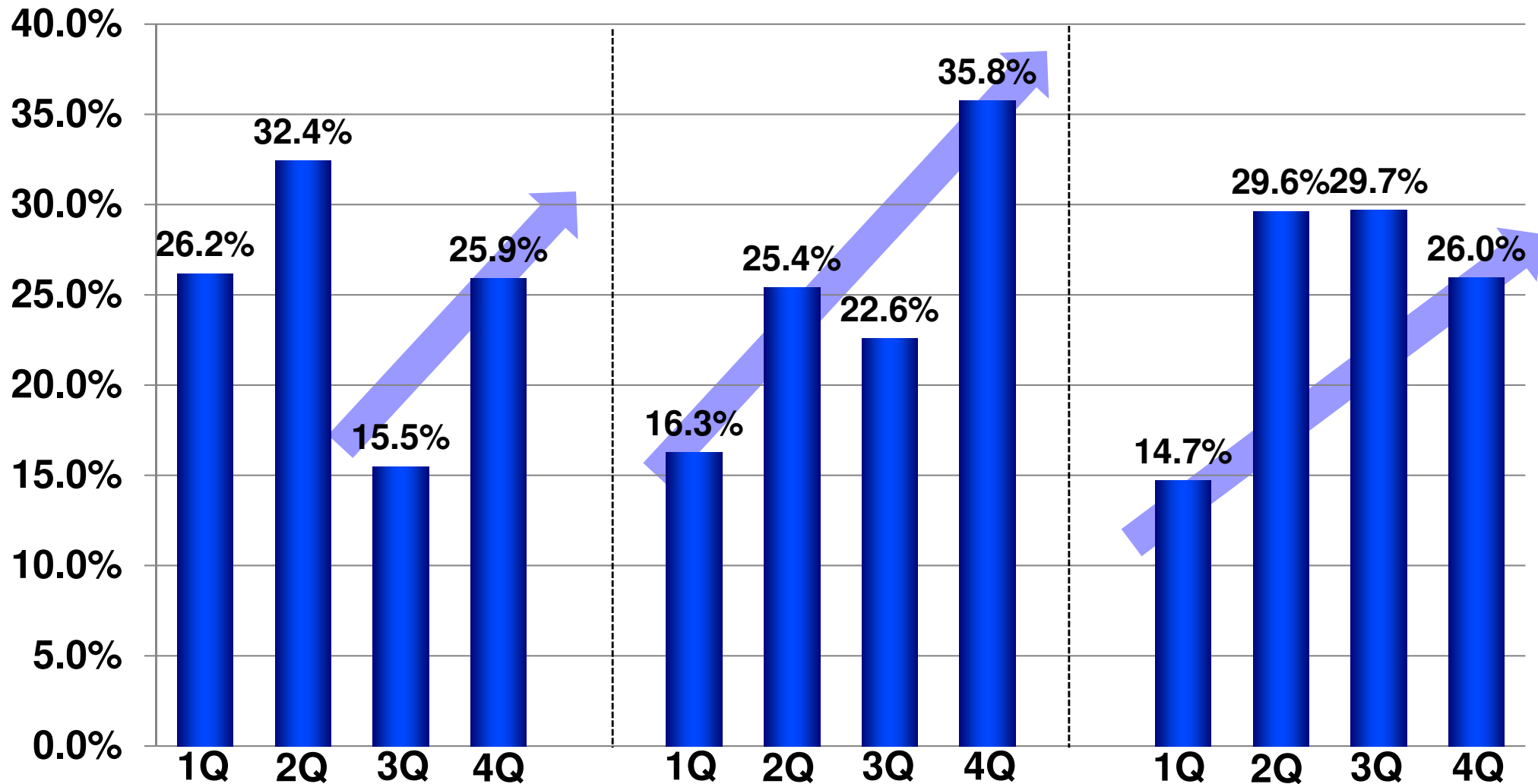
	Previous announced (May. 14, 2019)	Revised forecast	Increased /Decreased	(Reference) Result for the ended Mar.31, 2019
Annual cash dividend	24.00	20.00	-4.00	20.00

2-2 Revised business result forecast(Sales by business)

Revised sales forecast for the year ending Mar.31, 2020. (Millions of ¥)

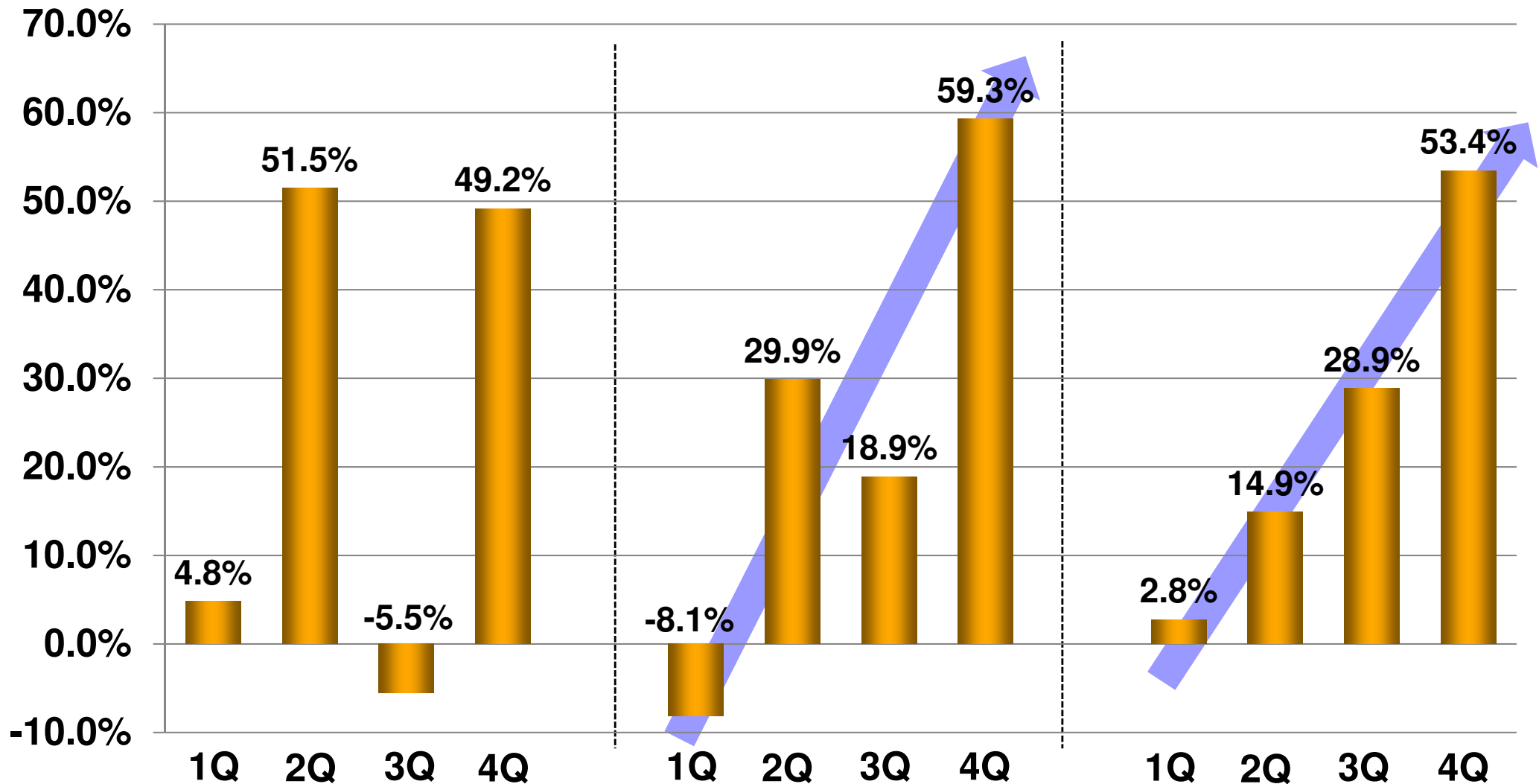
	Previous announced (May. 14, 2019)	Revised forecast	Increased /Decreased	Notes
Mechatronics related	14,000	11,800	-2,200	New capital investment for semiconductor and electronics are delaying influenced by US-China trade friction.
Display related	10,500	6,100	-4,400	Big customer's new capital investment timing is delaying influenced by US-China trade friction. Bug handling will finish by the end of this financial year.
Industrial machinery related	3,500	4,300	800	
Electronics related	8,000	7,800	-200	Dialyzer is going well and nearly the same as forecasted.
Total	36,000	30,000	-6,000	

2-3 Historical figures of sales.



12 months ended Mar.31, 2017		12 months ended Mar.31, 2018		12 months ended Mar.31, 2018	
Net sales : ¥29,452 million		Net sales : ¥28,871 million		Net sales : ¥36,025 million	
1 st 6 months : 58.6%	2 nd 6 months : 41.4%	1 st 6 months : 41.7%	2 nd 6 months : 58.3%	1 st 6 months : 44.3%	2 nd 6 months : 55.7%

2-4 Historical figures of operating income.



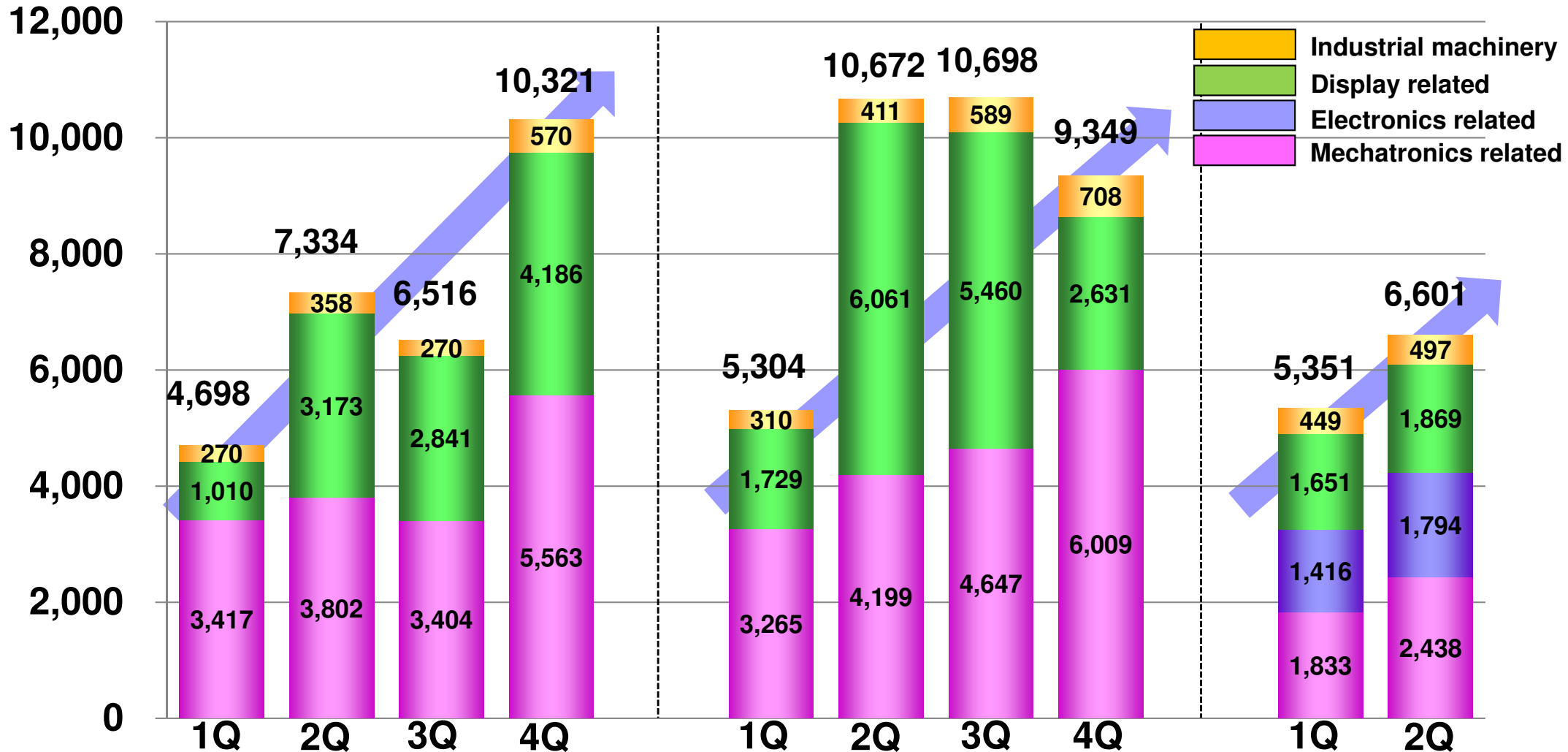
12 months ended Mar.31, 2017		12 months ended Mar.31, 2018		12 months ended Mar.31, 2018	
Operating income: ¥1,036 million		Operating income: ¥1,074 million		Operating income: ¥1,842 million	
1st 6 months: 56.3%	2nd 6 months: 43.7%	1st 6 months: 21.8%	2nd 6 months: 78.2%	1st 6 months: 17.7%	2nd 6 months: 82.3%

2-5 Historical figures of sales by business



Net sales

(Millions of ¥)



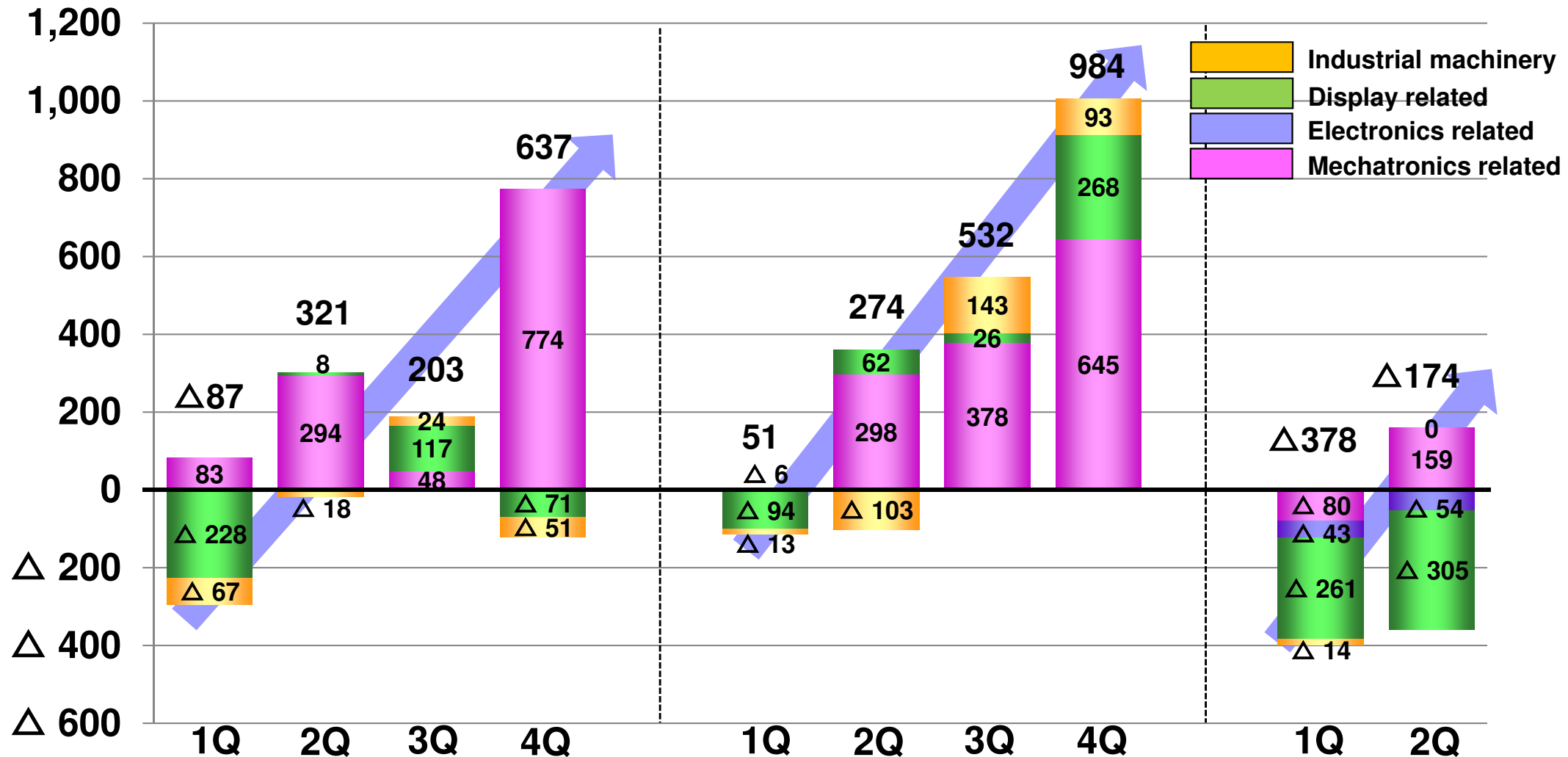
12 months ended Mar.31, 2018	12 months ended Mar.31, 2019	12 months ended Mar.31, 2020
A Net sales : 28,871	B Net sales : 36,025	6 months result : 11,952

※ A & B are 3 segment total such as "Mechatronics", "Display" and "Cleaning and others"

2-6 Historical figures of operating income by sales

Operating income

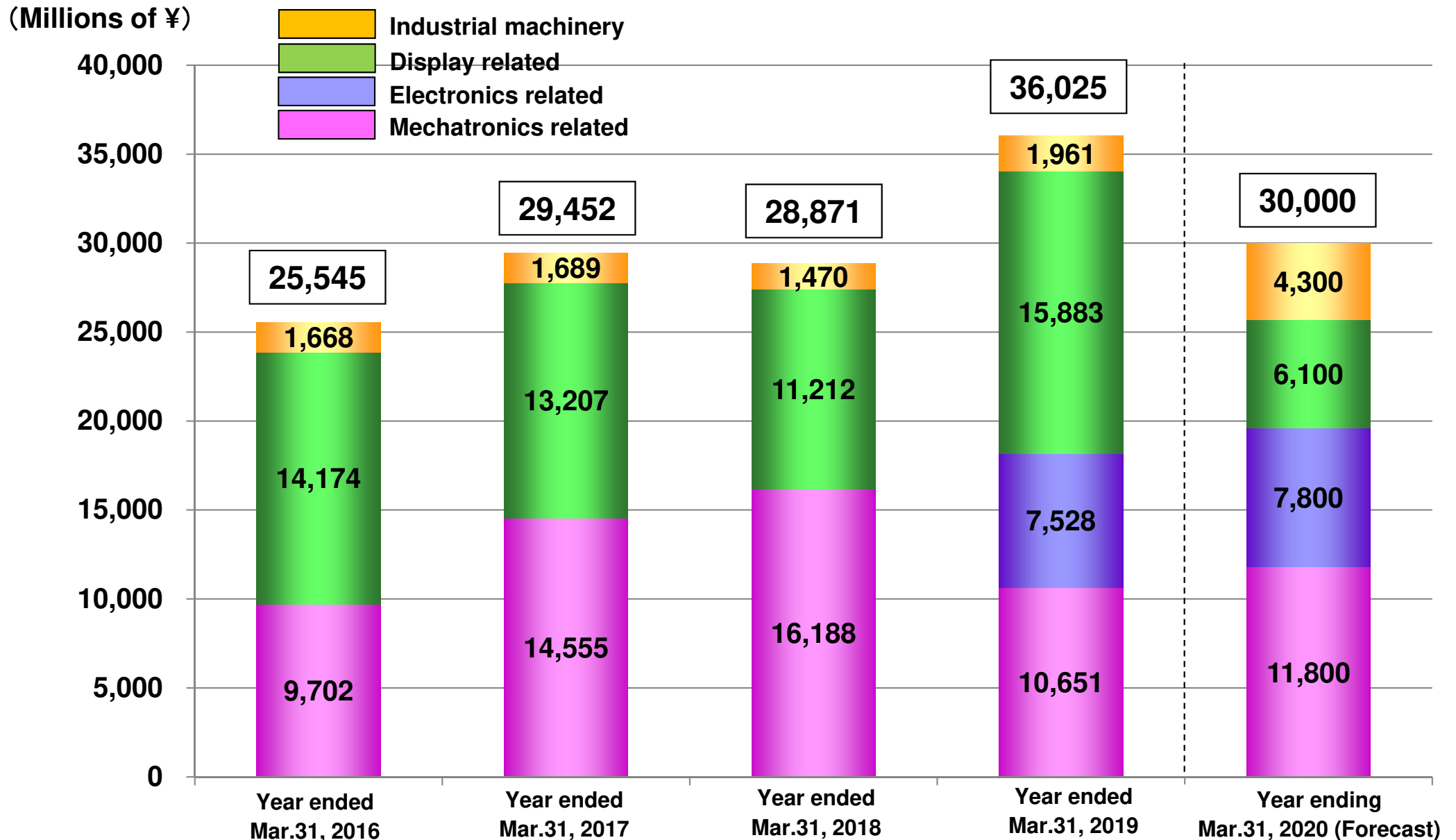
(Millions of ¥)



12 months ended Mar.31, 2018	12 months ended Mar.31, 2019	12 months ended Mar.31, 2020
A year: 1,074	B year: 1,842	6 months result: -553

※ A & B are 3 segment total such as "Mechatronics", "Display" and "Cleaning and others"

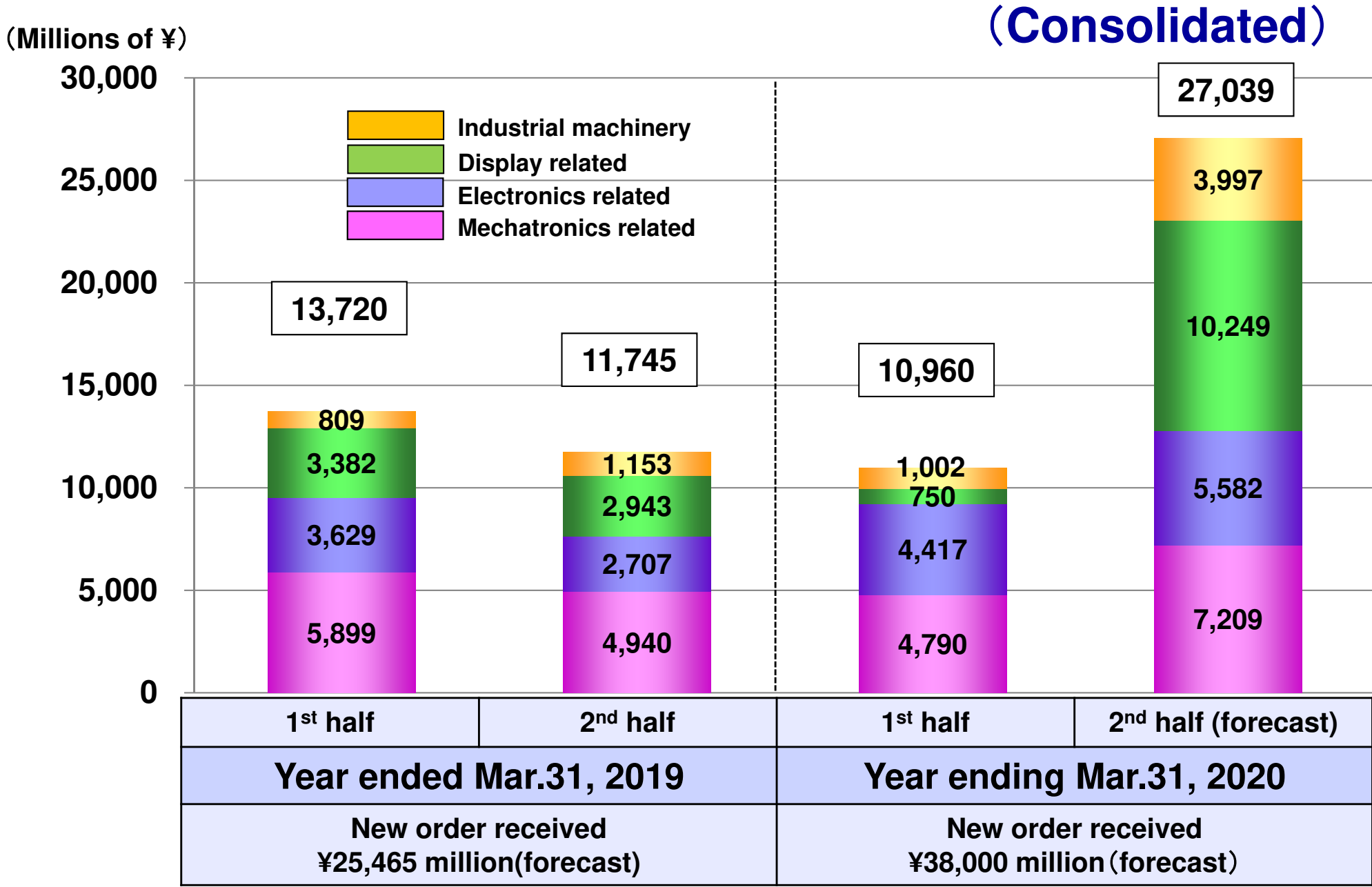
3-1 Results & forecast of sales by business



※ Year 2016, 2017, 2018 are result of 3 segments such as “ Mechatronics”, “ Display” and “Cleaning and others”



3-2 Results & forecast of new order received by business.

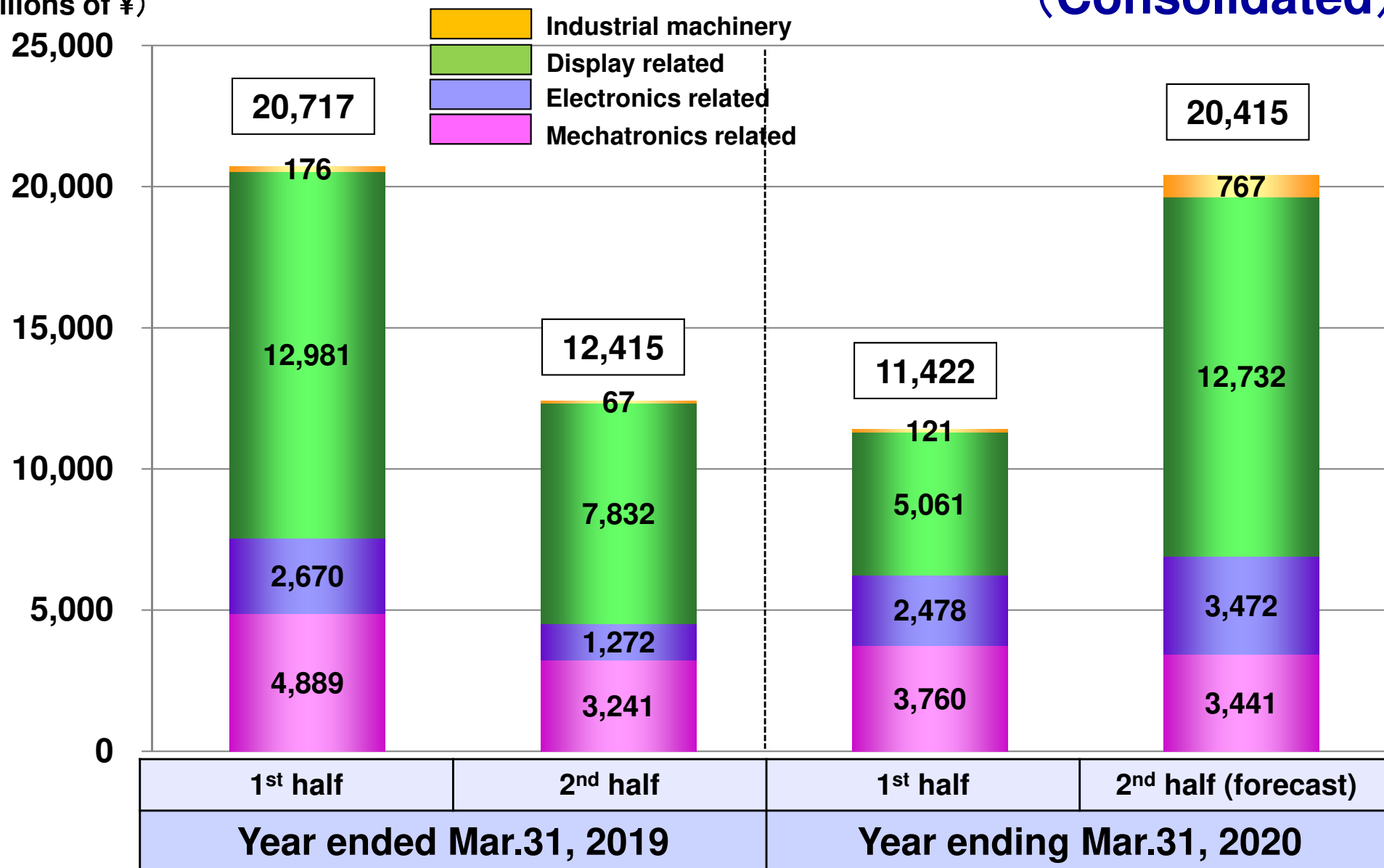


3-3 Results & forecast of backlog ordered



(Millions of ¥)

(Consolidated)





2. Future view of Y.A.C. group.

..... **MOMOSE Takefumi**
Representative
Director & President

4-1 Results & future forecast.



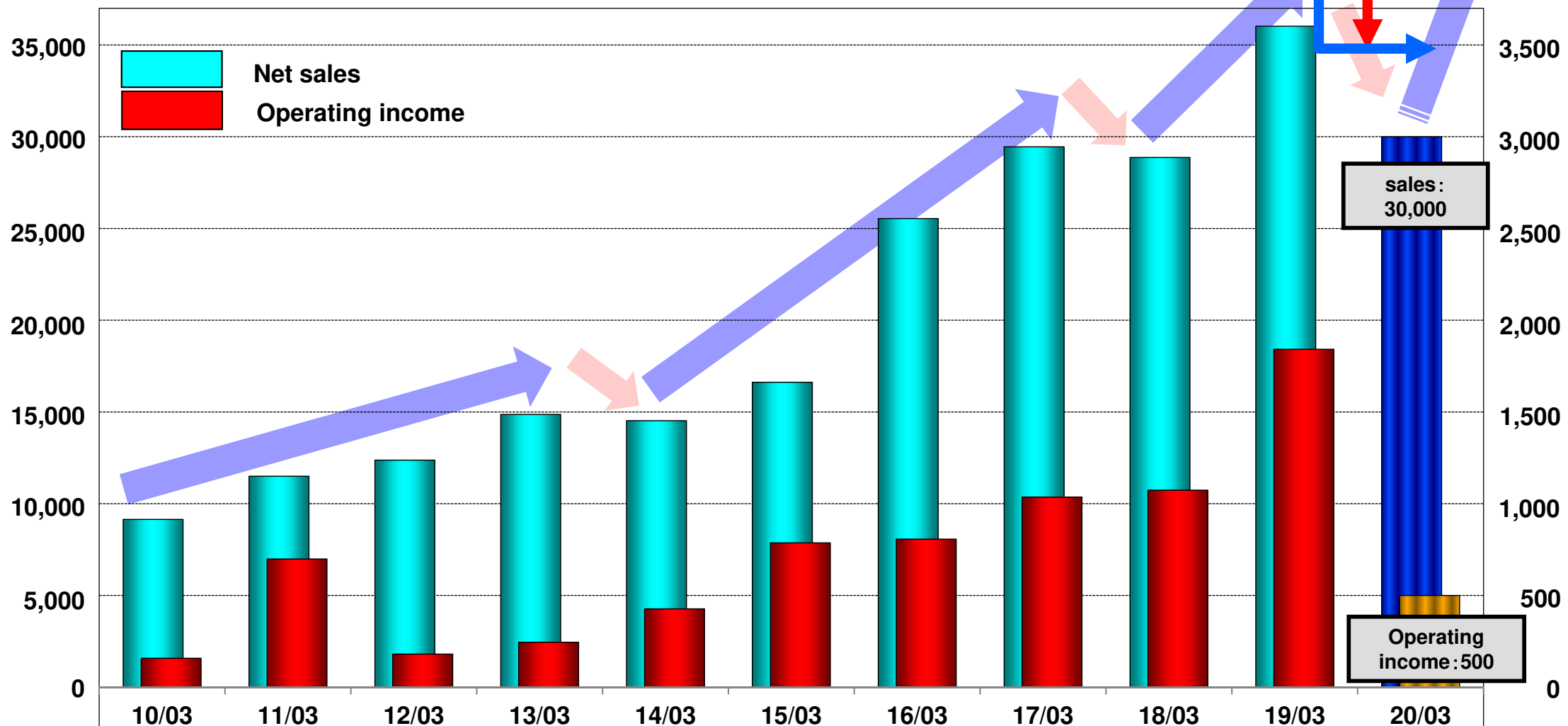
1. Present: Very severe because of influence by US-China trade friction

2. Future: A lot of business chances in 5G related, medical related, P.R.C. market and IoT related.

(Millions of ¥)

Operating income

Sales



4-2 Future view of Y.A.C. group.



1. 5 G related demand will expand.

Application	Products	Beneficial segment
①OLED for smart phone.	Etching equipment/, Annealing equipment	Display
②Electronics components & discreet	Sorter, Taping equipment and carrier tape	Mechatronics
③Power semiconductor (Si-IGBT, SiC)	Laser annealing equipment	Mechatronics
④MEMS sensor	Ion milling equipment	Mechatronics
⑤High speed communication devices	Ceramic package cutter	Mechatronics
⑥Data center	HDD Burnisher	Mechatronics

2. Medical related demand will expand.

Medical organization & individual	Dialyzer	Electronics
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3. Expanded P.R.C. market.

①Home cleaning and linen supply	Cloth finishing machine	Industrial machinery
②Promote the sales our original products through our join such as RFID venture in P.R.C.		All segments

4. IoT market will expand

①Electric power business	Automatic machine of monitoring and maintenance.	Electronics
②Data business	Various type of automated machine	All segments

Early achievement of net sales ¥10 billion

Basic strategies to achieve.

1. Expansion of business size.

- (1) Early commercialize of new mass products.
- (2) Lift up market share of present products.
- (3) Proceeding M&A and alliances.

2. Expanding corporate body.

- (1) Establishing high profitable corporate body.
 - ① Lifting up gross margin ratio.
 - ② Using present technologies to new area.
- (2) Improving financial constitution.
 - ① Early receiving of suspense receivable trade.
 - ② Increasing capital.
 - ③ Improving cashflow.

3. Strengthen group governance.

- (1) Business unit system.
- (2) Management based on medium & long term strategic plan.
- (3) All employee management, cooperation & competition.

4. Coping with SDGs.



*Well, Today should be
a Fascinating and Prosperous Day, again !*

Flexible High-Technology Business Group

 **Y.A.C. HOLDINGS Co., Ltd.**

Amounts are rounded down to the nearest million yen.