



**Financial year ending  
Mar.31,2023  
3<sup>rd</sup> quarter financial  
results supplementary  
material.**

**Feb.10,2023**



**Y.A.C. HOLDINGS CO., LTD.**

**(Zip code : 6298)**

**<https://www.yac.co.jp>**

A horizontal banner at the top of the slide contains several small images: a golden gear, a grid of solar panels, a sunset over water, a bright sun flare, a close-up of solar panels, and a person in a suit.

## ▲ Notes regarding future prospect.

The prospects described in this document is based on the information we have as of the time this document is published, and the actual result may differ from such prospects due to various unexpected factors.

semiconductor business which we are involved is the business that technical innovation speed is very fast and very competitive. The forecasted figures stated in this material are based on the information currently available to us and certain assumptions that are regarded as legitimate. And world economy conditions, movement of foreigner exchange rate, market condition and new capital investment movement will influence directly to our business. We do not promise that the forecasts or estimates will be accurate. Large discrepancies may be seen in the actual results due to various factors



## 1. New order received & backlog ordered are still kept well.

Backlog ordered increased a big by 41.6% to ¥25,316 million against previous year 3<sup>rd</sup> quarter.

This 3<sup>rd</sup> quarter sales and backlog ordered total was ¥42,097 million and it tremendously exceed forecasted this financial year's sales.

## 2. Sales increased a bit.

Comparing to the previous year 3<sup>rd</sup> quarter, sales increased by 5%.

World wide base parts delivery delay however, could keep higher than previous year.

## 3. Gross margin ratio and operating income, hard to achieve the target.

Influenced by raw material price hike, gross margin ratio downed to 25.0% from previous 3<sup>rd</sup> quarter 26.4%. Because of this operating profit downed by 1.5% to ¥891 million, comparing to previous year 3<sup>rd</sup> quarter.



## 4. Paying commemorative dividend celebrating 50<sup>th</sup> anniversary.

Company celebrate its 50<sup>th</sup> anniversary on May, Company plans to pay a commemorative cash dividend of ¥25 per share together with the year-end dividend ¥25 per share for the fiscal year ending March 31, 2023. As a result, Company plans to pay ¥50 per share as year-end cash dividend and annual total will be ¥75 per share.(previous financial year, annual cash dividend was ¥36 per share but this year increased by ¥39 per share.)

# 2-1 New order received & backlog ordered by business. (Consolidated)



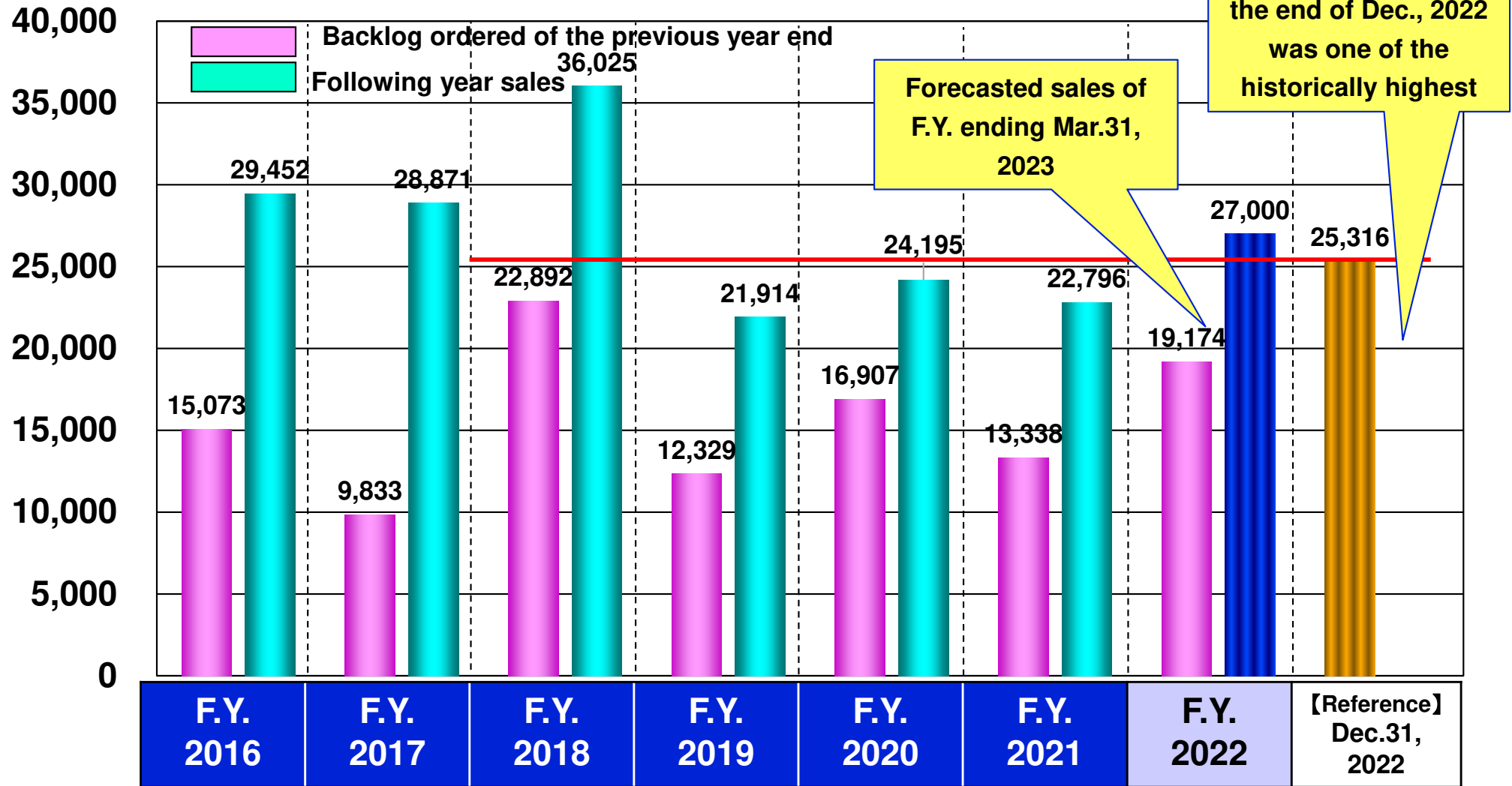
(Millions of ¥)

		9 months ended Dec. 31, 2021	9 months ended Dec.31, 2022	Increased(decreased) amount against previous corresponding period	Increased(decreased) ratio against previous corresponding period
Mechatronics related	New order	9,304	11,359	2,054	22.1%
	Backlog	4,059	8,297	4,238	104.4%
Display related	New order	3,296	4,889	963	24.5%
	Backlog	6,075	8,048	1,973	32.5%
Industrial machinery related	New order	698	823	124	17.9%
	Backlog	168	269	101	60.2%
Electronics related	New order	6,590	5,850	-739	-11.2%
	Backlog	7,580	8,700	1,119	14.8%
Total	New order	20,520	22,923	2,403	11.7%
	Backlog	17,883	25,316	7,432	41.6%

# 2-2 New order received & backlog ordered by business.

## <Relationship between backlog ordered of the previous year end and sales>

(Millions of ¥)



■ Sales ratio against the previous year backlog ordered.

1.95 Times	2.94 Times	1.57 Times	1.78 Times	1.43 Times	1.71 Times	?
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# 3. Business results



(Millions of ¥)

	9 months ended Dec. 31, 2021	9 months ended Dec.31, 2022	Increased(decreased) amount against previous corresponding period	Increased(decreased) ratio against previous corresponding period
<b>Sales</b>	<b>15,975</b>	<b>16,781</b>	<b>806</b>	<b>5.0%</b>
<b>Operating income (Ratio)</b>	<b>905 (5.7%)</b>	<b>891 (5.3%)</b>	<b>-13</b>	<b>-1.5%</b>
<b>Ordinary income</b>	<b>930</b>	<b>913</b>	<b>-17</b>	<b>-1.9%</b>
<b>Profit attributable to owners of parent</b>	<b>612</b>	<b>535</b>	<b>-77</b>	<b>-12.6%</b>
<b>Earning per share (¥)</b>	<b>67.26</b>	<b>58.49</b>	<b>-8.77</b>	<b>-13.0%</b>

# 4. Sales & profit by business



(Millions of ¥)

		9 months ended Dec. 31, 2021	9 months ended Dec.31, 2022	Increased(decrease d) amount against previous corresponding period	Increased(decreased) ratio against previous corresponding period	Remarks
Mechatronics related	Sales	8,483	7,586	-897	-10.6%	HDD manufacturer postponed capital investment. Slow movement of mobile related parts and low material price hike.
	Profit	839	694	-144	-17.2%	
Display related	Sales	1,606	3,506	1,900	118.3%	Equipment sales to P.R.C. market went well.
	Profit	▲276	▲181	94	—	
Industrial machinery related	Sales	689	677	-12	-1.8%	Sales activities to EC market went well and breaking out of the downward trend.
	Profit	▲111	▲51	59	—	
Electronics related	Sales	5,195	5,011	-183	-3.5%	Sales to electric power company was stable but dialyzer was influenced by difficulties of parts obtain.
	Profit	307	349	41	13.5%	
HD & others	Sales	145	81	-64	-44.2%	
Total	Profit	15,975	16,781	806	5.0%	
	Sales	905	891	-13	-1.5%	



# 5. Historical B/S



## <Assets>

(Millions of ¥)

	As of Mar.31, 2022	As of Dec.31, 2022	Increase/ Decrease	Remarks
Cash & deposits	8,695	7,341	-1,353	Proceeded repayment of loans.
Trade note and accounts receivable	10,572	10,358	-213	Proceeded collection of trade notes and receivables trade.
Inventories	8,846	11,594	2,748	Aggressive procurement of long delivery term.
Other current assets	751	1,070	318	
Noncurrent assets	8,131	8,198	67	
<b>Total assets</b>	<b>36,997</b>	<b>38,563</b>	<b>1,566</b>	

## <Liabilities & Net Assets>

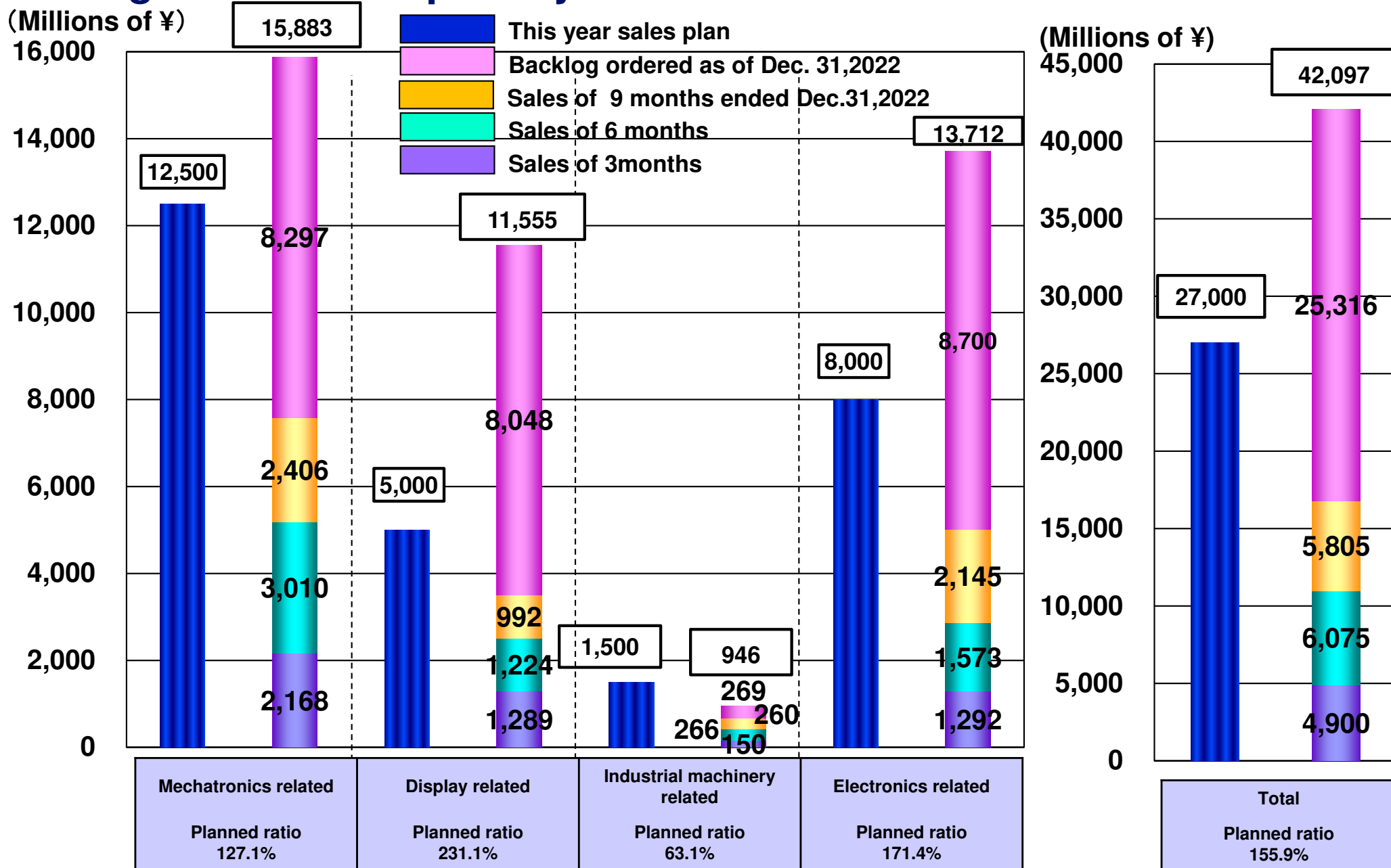
(Millions of ¥)

	As of Mar.31, 2022	As of Dec.31, 2022	Increase/ Decrease	Remarks
Notes and account payable trade	5,219	6,392	1,172	New order increased.
Other current liabilities	8,604	8,018	-585	Proceeded repayment of loans.
Fixed liabilities	7,848	8,482	633	
Net assets	15,324	15,670	345	
<b>Total liabilities and net assets</b>	<b>36,997</b>	<b>38,563</b>	<b>1,566</b>	

# 6. Progress of sales plan of F.Y.2022



## <Progress of sales plan by business of F.Y.2022>



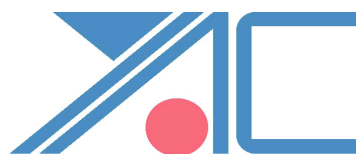


*Well, Today should be*

*a Fascinating and Prosperous*

*Day, again!*

*Flexible high technology group*



**Y.A.C. Group**

Amounts are rounded down to the nearest million yen and The ratio is rounded to the second decimal place.